

Using Social Media to Expand your Reach and Impact...in an hour a week

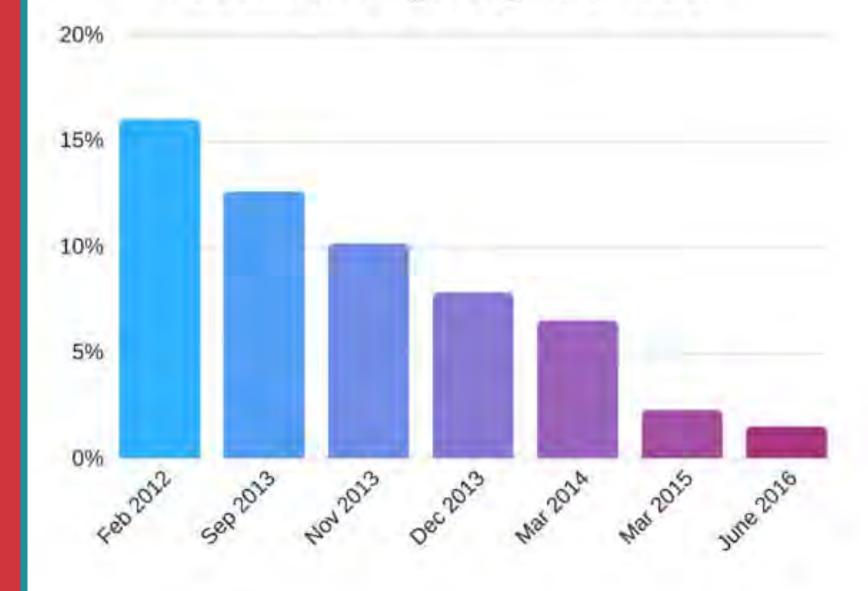
Cindy Sabato, APR; csabato@savebay.org Katy Dorchies; kdorchies@savebay.org @RILandWSummit #2019LWS



#2019LWS



Facebook Page Organic Reach



Define Audience & Goals

#2019LWS NARRAGANSETT BAY SAVE THE BAY 50

Why are you on social media?

- Grow membership?
- Increase attendance?
- Build reputation among peers?
- Build relationships?

And who's your audience?

- Members & constituents
- Funders & partners
- News media
- Event/Program attendees

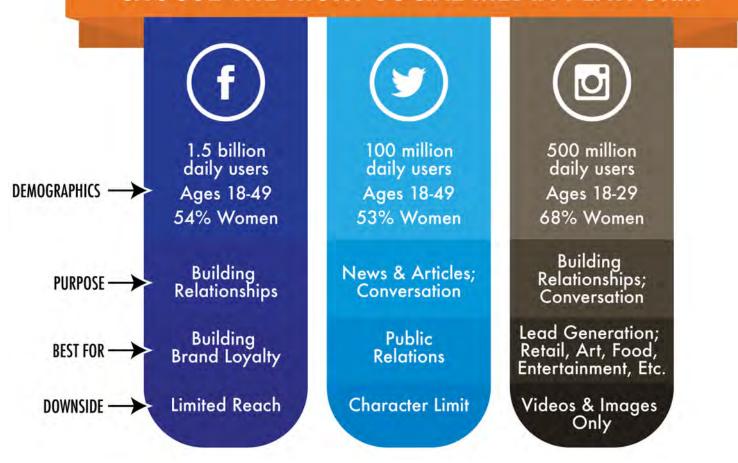
- Define audience and goals
- Choose the right platform

#2019LWS NARRAGANSETT BAY SAVE THE BAY 500

You can't do it all in an hour a week.

Who is your audience? How can you reach them? What are your goals?

CHOOSE THE RIGHT SOCIAL MEDIA PLATFORM



- Define audience and goals
- Choose the right platform
- Brand your pages
 - Avatars & page name

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Consistent profile pics and usernames help people find you again and again





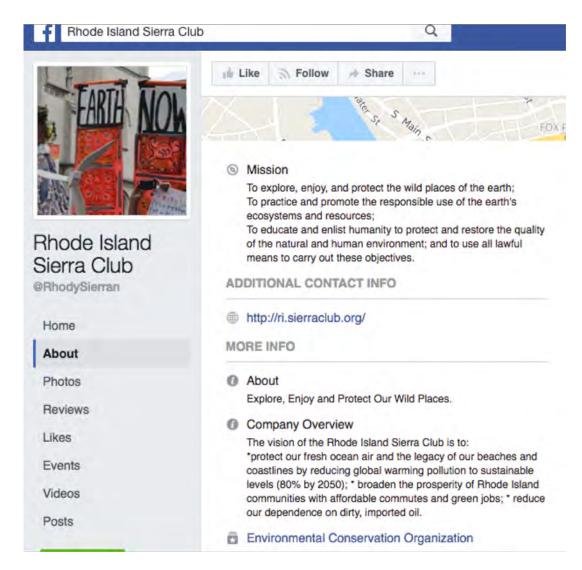


- Define audience and goals
- Choose the right platform
- Brand your pages
 - Avatars & page name
 - About/Bio

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Bio/About sections should reflect mission, vision and organizational story



- Define audience and goals
- Choose the right platform
- Brand your pages
 - Avatars & page name
 - About/Bio
 - Voice

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Define Your Unique (and Engaging!) Voice



Bangor Maine Police Department

March 5 at 6:01 AM · 3

Ice. Ice, baby.

Yeah, it's an overplayed song from the 90s, but singing it to yourself just before intersections this morning will pique your awareness of the slick conditions which appear during our frequent melting and freezing cycles.

Some roads are greasy after the blast of heavy wet snow yesterday and the sudden drop in temperature overnight. ... See More



Plaistow New Hampshire Police Department

February 27 at 10:39 PM · 3

FYI, town and state crews are out or will be out shortly to treat the snow covered roads. Please reduce your speeds.

1 24

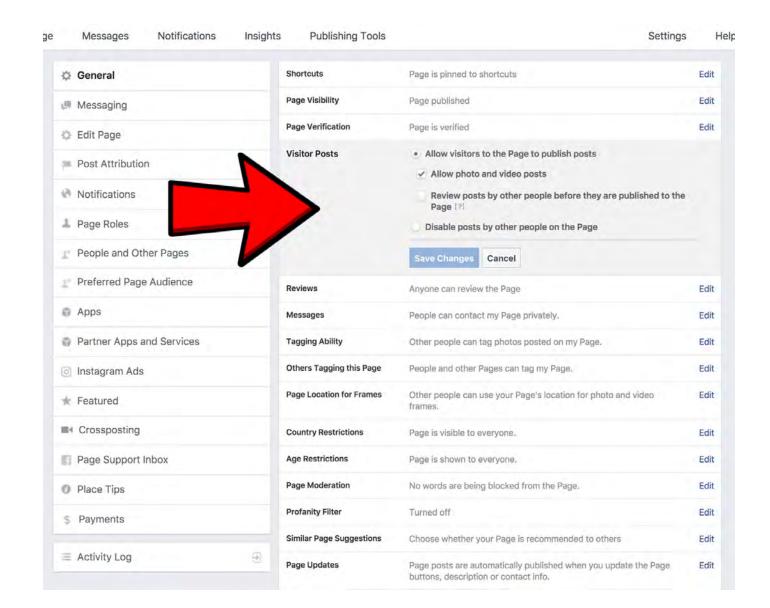
1 Comment 2 Shares

- Define audience and goals
- Choose the right platform
- Brand your pages
 - Avatars & page name
 - About/Bio
 - Voice
 - Set up for comments

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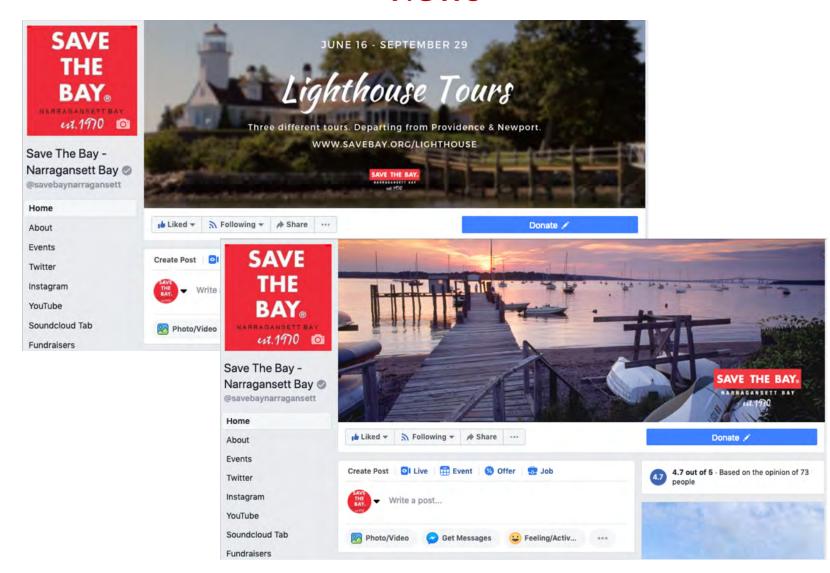
Set up your page for community comments



- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image

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Banner images, profile pictures get most views



- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times for your organization

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Don't get lost in the crowd

- Slowest hours to you don't get drowned out in all the noise?
- When the most of your followers are online?
- During times when engagement is highest?

This is subjective – when review and assess is important

facebook









- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections



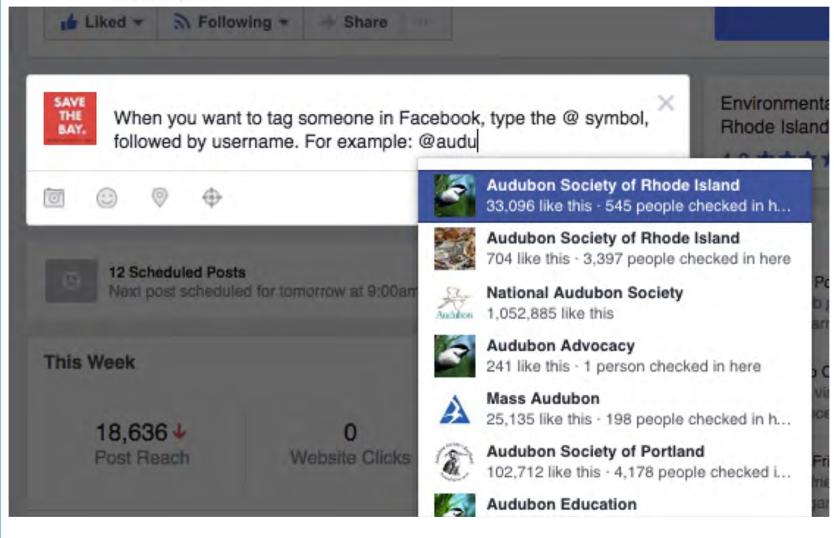




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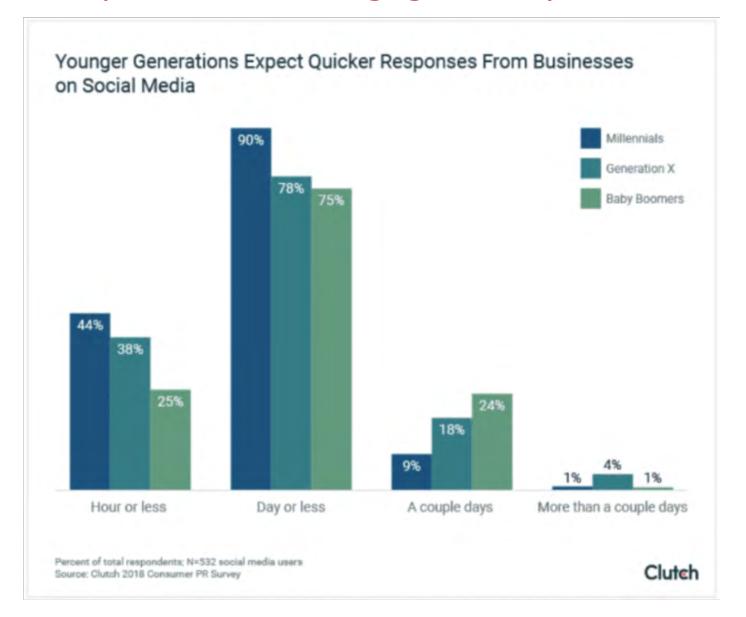
Share Posts by Others



- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections

#2019LWS NARRAGANSETT BAY SAVE THE BAY 50

Respond to and Engage with your fans



- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections

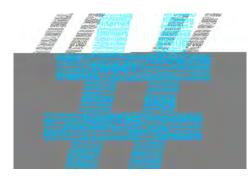


Respond to and Engage with your fans



- Define audience and goals
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Use Hashtags to Get Found & Join Conversations

Best Number Of Hashtags On Every Social Network

Facebook: ##

Use 1-2 hashtags per post

Twitter: ##

Use 1-2 hashtags per tweet

Instagram: ##########

Use 10+ hashtags

Pinterest: ###

Use 2-3 hashtags per pin

Google+: ###

Use 2-3 hashtags per post





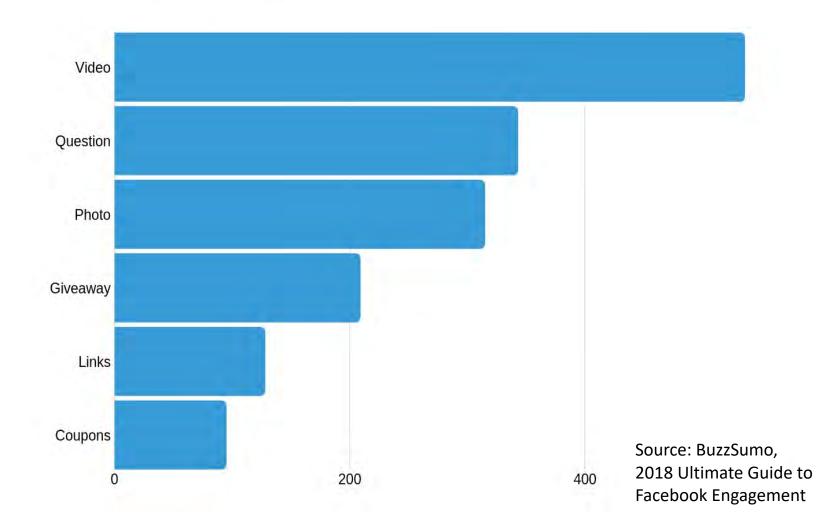
- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections
- Use engaging post types



Engaging post types

Best Facebook Post Format

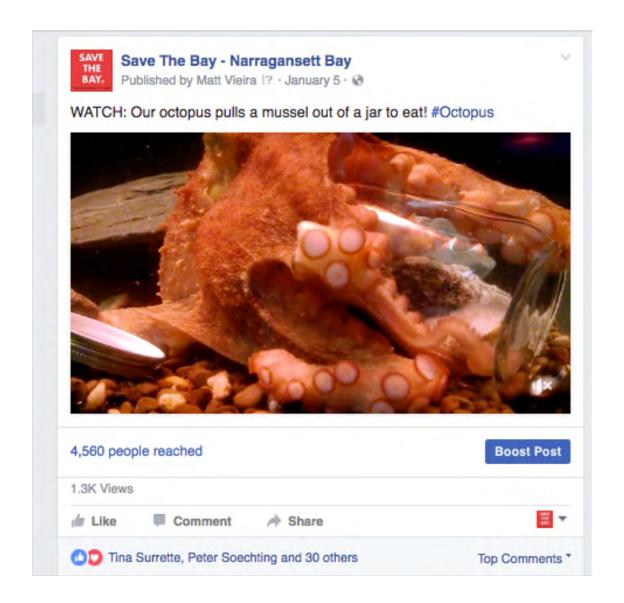
(Based on average number of engagements)



- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections
- Use engaging post types



Videos & Photos



- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections
- Use engaging post types



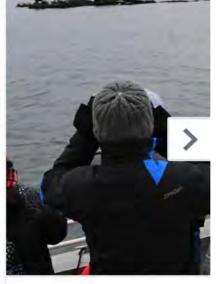
Calls To Action



Climb aboard! Start the new year with an adventure on a brisk Newport Harbor. Join a Save The Bay Seal Tour this weekend and head out to Citing Rock to spot seals in their natural habitat! Click below for tickets and info:



Seal Watch Tours | Save The Bay | Harbour Seals | Winter Fun



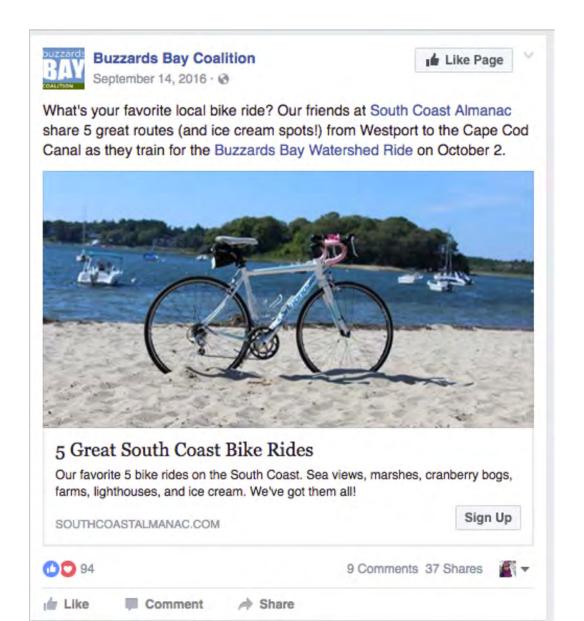
...

Seal Watch Tours | Save The Seals | Winter Fun

- Define audience and goals
- Choose the right platform
- Brand your pages
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- Post at best times
- Focus on connections
- Use engaging post types



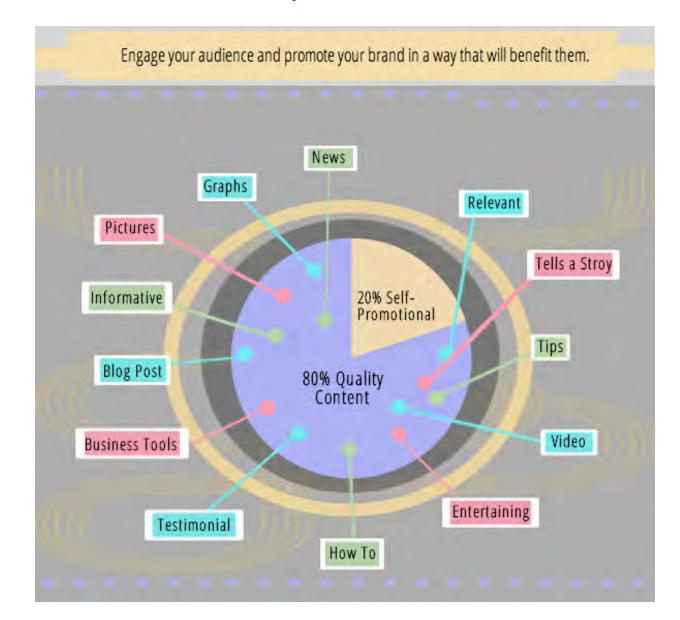
Ask Questions



- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections
- Use engaging post types



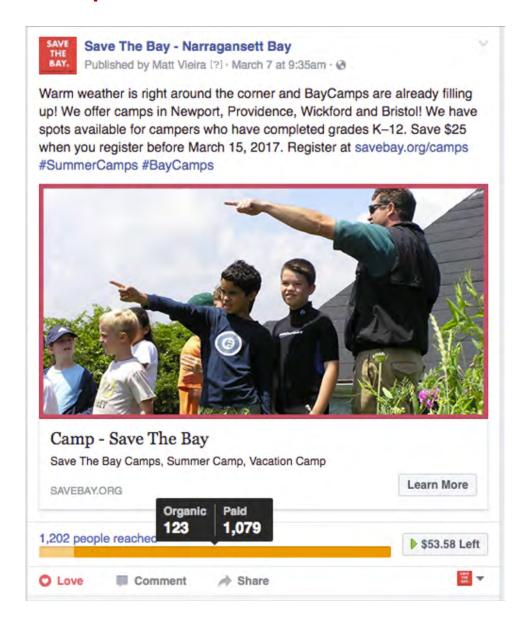
80/20 Rule



- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections
- Use engaging post types
- Boosted posts



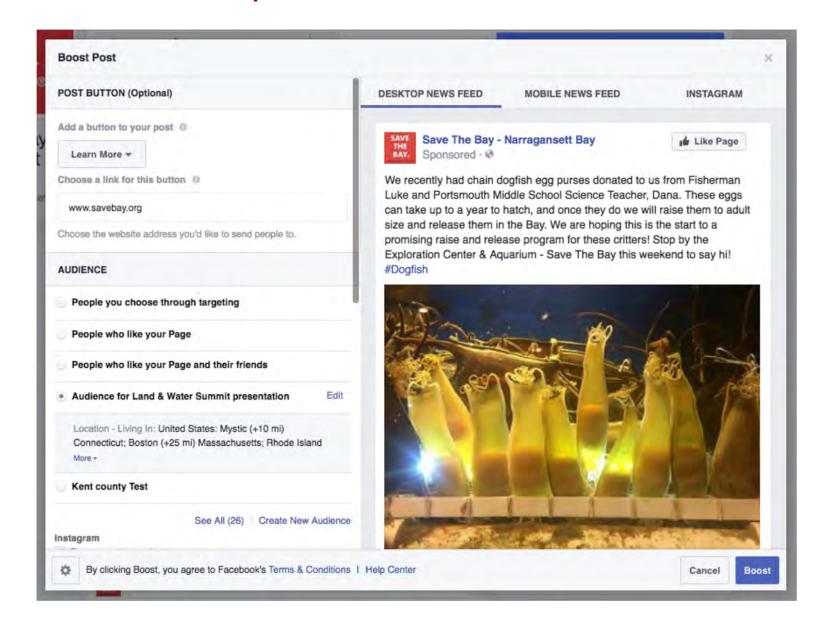
Boosted posts for broader audiences



- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections
- Use engaging post types
- Boosted posts



Boosted posts for broader audiences

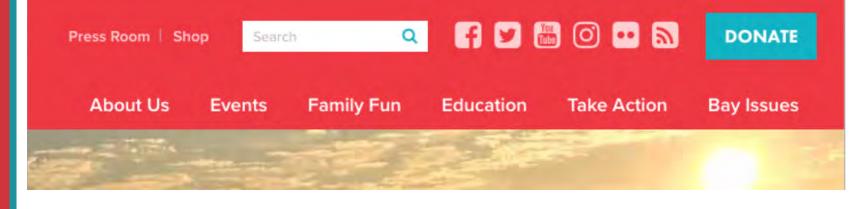


- Define audience and goals
- Choose the right platform
- Brand your pages
- Change banner image
- Post at best times
- Focus on connections
- Use engaging post types
- Boosted posts
- Promote your social pages #2019LWS



Promote your social media profile





- Plan posts for the week
- Schedule posts ahead of time
- Monitor & Engage
- Review & Assess

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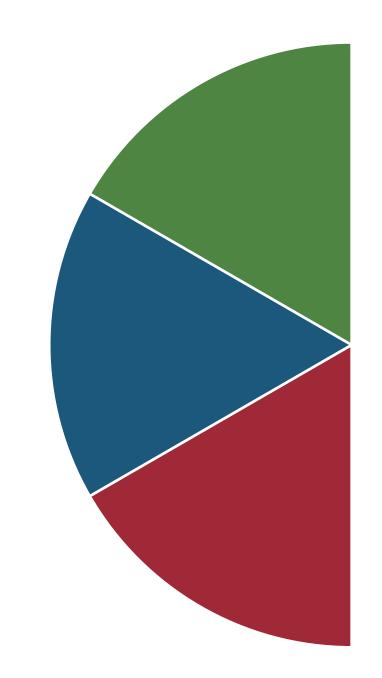
How to do it all in an hour



Plan posts for the week







Planning **30 Minutes**

• 30 minutes: Plan posts for the week

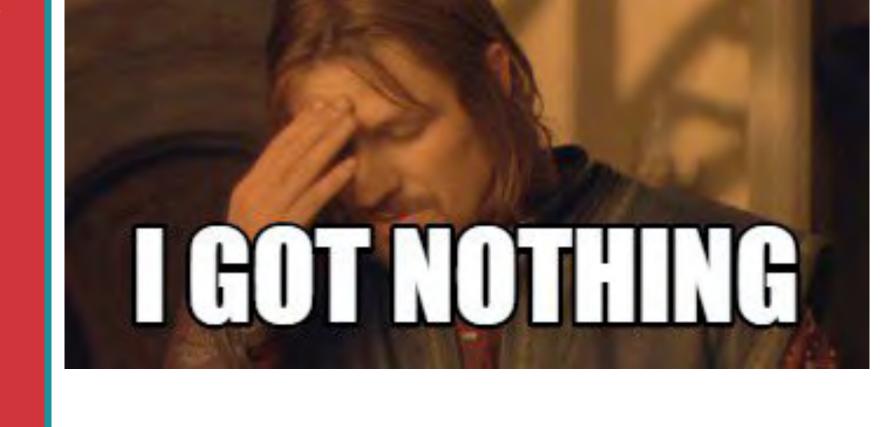
#2019LWS



30 Minutes: Plan Your Posts

2019 MARCH	<- FEBRUARY	APRIL - 2				
MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
25	26	27	28	1	2	3
4	5	6	7	8	9	10
					Land & Water Summit	
11	12	13	14	15	16	17
An event coming up. EX: See for the Eq. Nonexposed the common to the co	An organizational initiative or accomplishment. EX: Law The Boy - Narraganeet Bay Law The Bay - Narraganeet Bay Law The	A post with informative or entertaining content related to your mission. EX: - Did you know? - The average depth of Narragamsett Bay is 26 feet (7.8 meters).	A partner shout-out post. EX: Comparison of the Name Assessment flag.	A repeat (and reworded) post from the previous week Lead The figs - Nurregueset figs Lead The figs - Nurregueset figs - Nurregueset figs Lead The figs - Nurregueset	A membership or fundraising post American America	A Share/Re-share, EX: Share The large Throughpressed for princed a part. The large Throughpressed for princed a part. The large Throughpressed Throughpressed
18 President's Day	19	20	21	World Water Day (LINE A YOU OR A ME) Its always OHESELT FESTIN FESTIN FILLS WE FIN HESELT	23	24
25	26	27	28	29	30	31

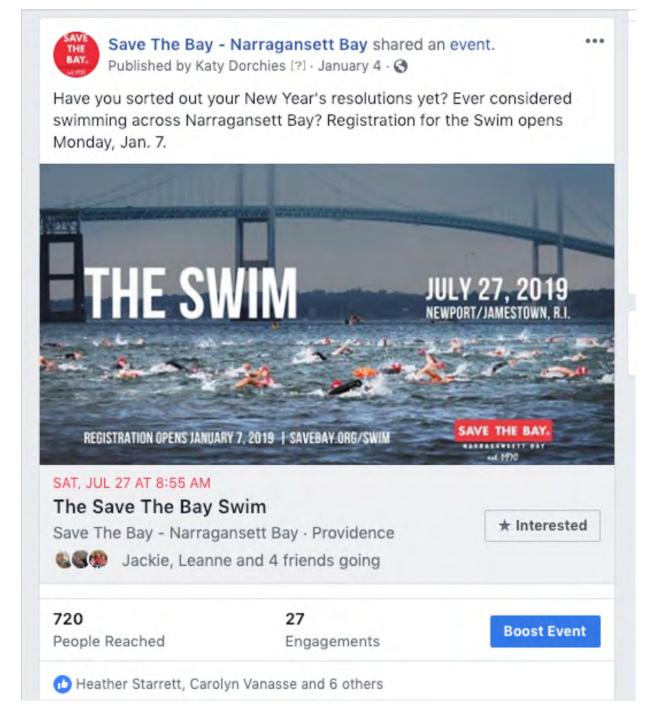
- Plan posts for the week
- But...What do I post?





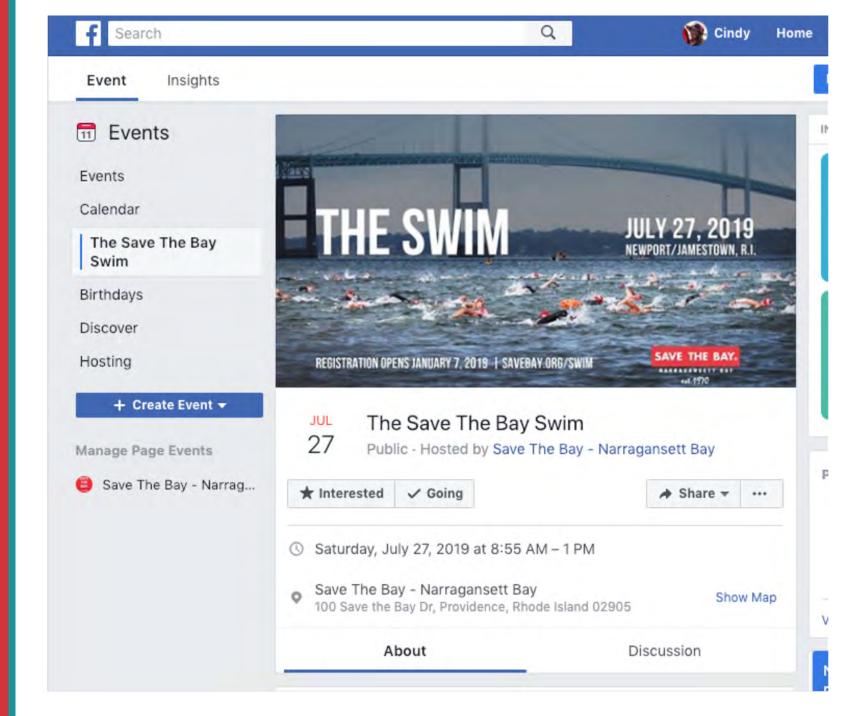
- Events, Programs
 - Posts about the event
 - Posts that link to the event on a webpage
 - A Facebook Event





- Events, Programs
 - Posts about the event
 - Posts that link to the event
 - A Facebook Event





- Events, Programs
- Organization initiatives
 - From website
 - Press releases
 - E-news
 - Blog
 - Anything that already exists

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Save The Bay - Narragansett Bay

Published by Katy Dorchies [?] - February 1 at 11:00 AM - €

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How do we make the most of our time at the Statehouse? By having clear legislative priorities. Learn all about them from Save The Bay's advocacy director Topher Hamblett in this Tides blog:



SAVEBAY.ORG

Saving The Bay at the Statehouse

This session, Save The Bay will continue to advocate for laws that prote...

858

12

People Reached

Engagements

Boost Post



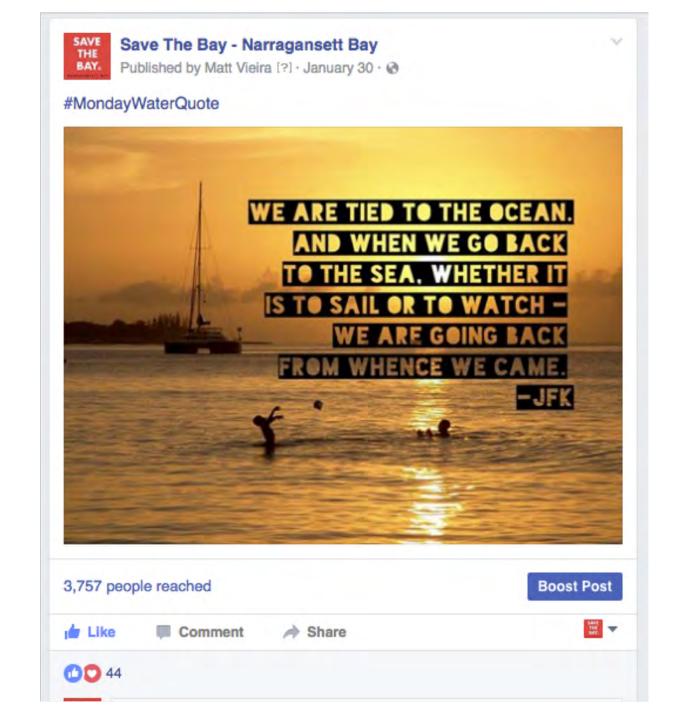
- Events, Programs
- Organization initiatives
- Info & Entertainment





- Events, Programs
- Organization initiatives
- Info & Entertainment





- Events, Programs
- Organization initiatives
- Info & Entertainment
- Partner shout-outs







Published by Cindy Sabato [?] - February 5 at 10:59 AM - 3

Proud to be part of the Quonnie marsh adaptation project with Charlestown, Rhode Island, Salt Ponds Coalition, National Oceanic and Atmospheric Administration (NOAA), Town of Westerly, RI DEM, U.S. Fish and Wildlife Service Northeast Region and the Shelter Harbor Conservation Society. Thanks The Westerly Sun for sharing how these organizations all came together to make it possible.



THEWESTERLYSUN.COM

Last-minute donations ensure completion of full Quonnie restoration project

Get More Likes, Comments and Shares

3

This post is performing better than 80% of other posts on your Page. Boost it to get more great results.

1,928

103

People Reached

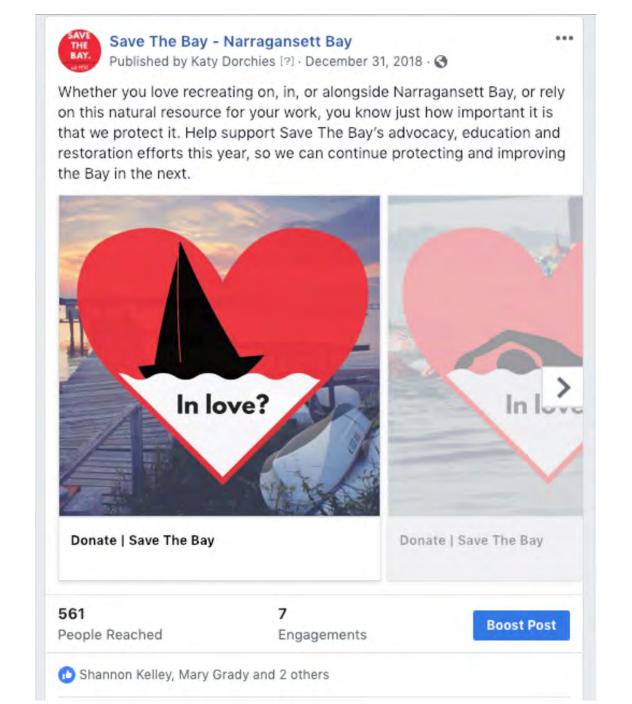
Engagements

Boost Post

- Events, Programs
- Organization initiatives
- Info & Entertainment
- Partner shout-outs
- Fundraising, membership

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- Events, Programs
- Organization initiatives
- Info & Entertainment
- Fundraising, membership
- Partner shout-outs
- Shares

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Save The Bay Volunteer Manager, July Lewis, talks harbor seal population in Rhode Island Monthly's recent article on the "dogs of the sea":



RIMONTHLY.COM

Harbor Seals in Narragansett Bay - Rhode Island Monthly

They "look a lot like fat dogs in a lot of ways, and they show a lot of the...

1,414 35
People Reached Engagements

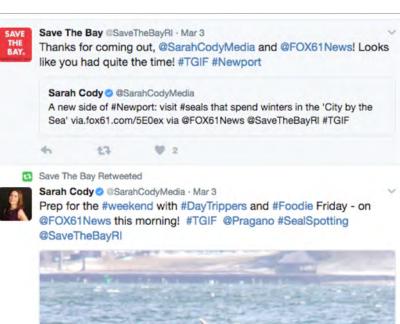
Boost Post



What to post?

- Events, Programs
- Organization initiatives
- Info & Entertainment
- Fundraising, membership
- Partner shout-outs
- Shares

#2019LWS NARRAGANSETT BAY **SAVE THE BAY**®







Save The Bay - Narragansett Bay shared Sarah Cody's

Published by Matt Vieira [?] · March 3 at 9:34am · @

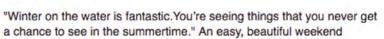
Summer isn't the only time to enjoy Narragansett Bay! Thanks for coming out, Sarah Cody and FOX 61! #SealTours #Newport #TGIF



Sarah Cody

excursion. The tour I...

Like Page March 3 at 7:53am · @



See More



A new side of Newport: visit the harbor seals that spend winters in the 'City by the Sea'

NEWPORT, Rhode Island -- Bet you didn't know the iconic Newport Bridge...

FOX61.COM | BY FOX 61

What to post?

- Events, Programs
- Organization initiatives
- Info & Entertainment
- Fundraising, membership
- Partner shout-outs
- Shares
- Reword & Repeat

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How A Social Sharing Schedule Will Double Your Traffic

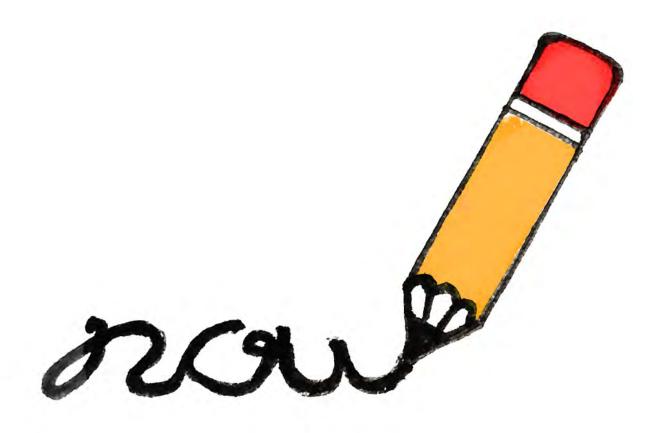
10 clicks	4 clicks
8 clicks	3 clicks
5 clicks	2 clicks
23 clicks	9 clicks

First Message Clicks:	19
Additional Clicks From Schedule:	24
Total Clicks:	43

Write Your Posts

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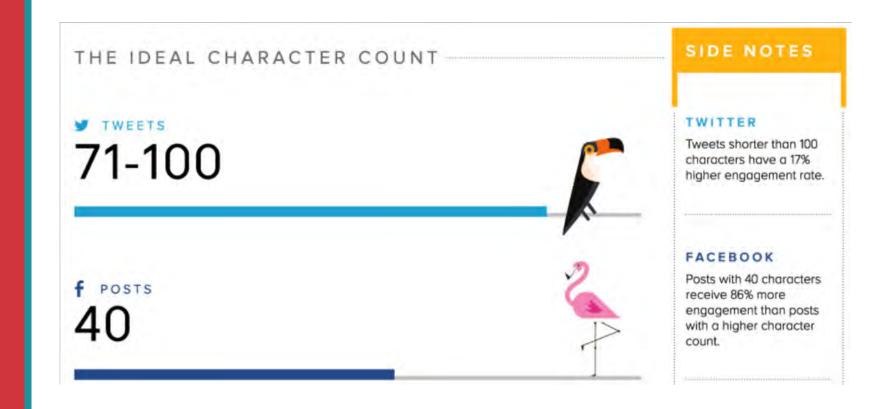




Create Your Posts

Length Guidelines

#2019LWS NARRAGANSETT BAY SAVE THE BAY 50



Create Your Posts

- Word Count Guidelines
- Tips for Streamlining

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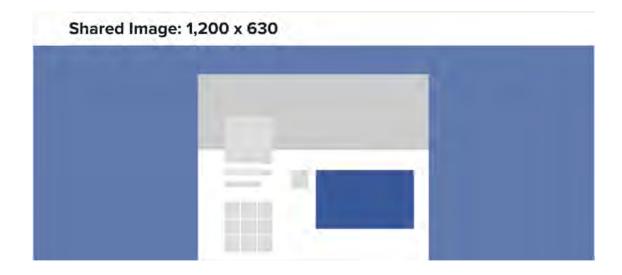


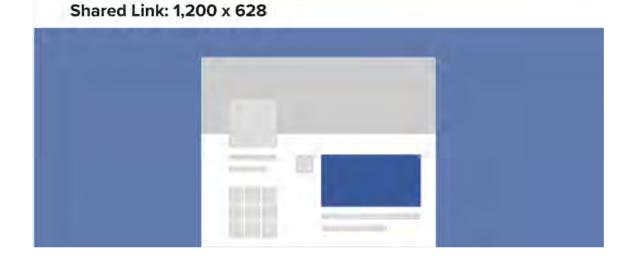


Create Your Posts

- Word Count Guidelines
- Tips for Streamlining
- Selecting Media

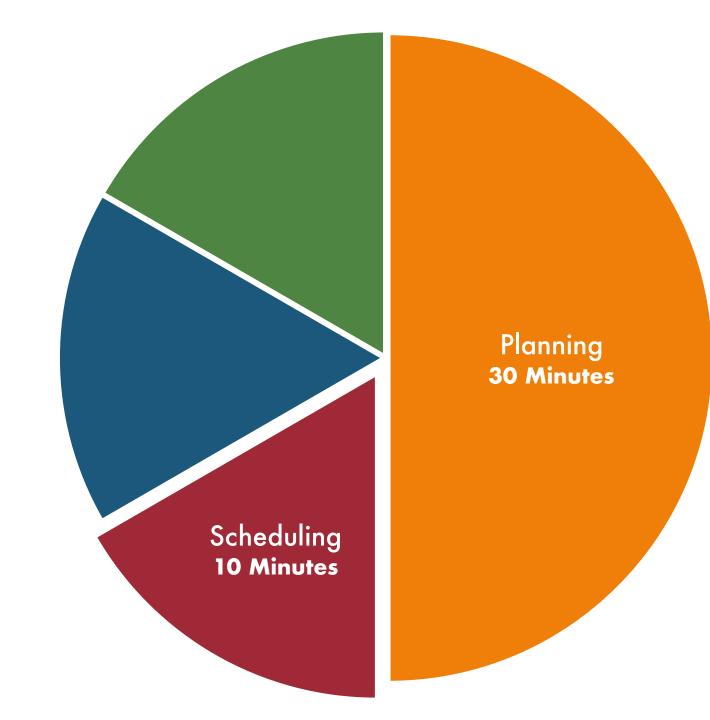
#2019LWS NARRAGANSETT BAY SAVE THE BAY 50





- Plan posts for the week
- Schedule posts ahead of time





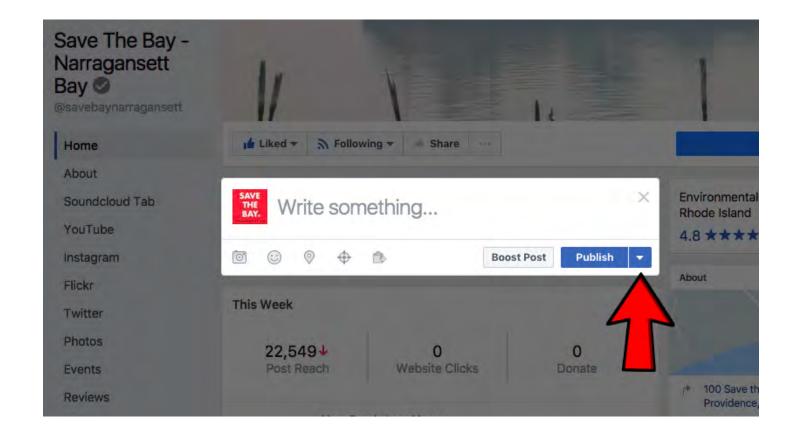
- Plan posts for the week
- Schedule posts ahead of time

#2019LWS NARRAGANSETT BAY SAVE THE BAY 50

10 Minutes: Schedule Posts Ahead of Time

Write your post.

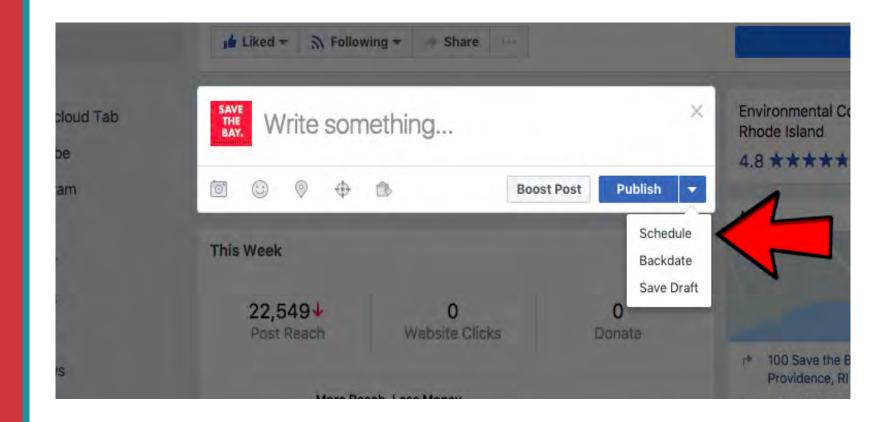
Click the arrow next to "Publish."



- Plan posts for the week
- Schedule posts ahead of time

#2019LWS NARRAGANSETT BAY SAVE THE BAY 50

10 Minutes: Schedule Posts Ahead of Time Choose "Schedule"

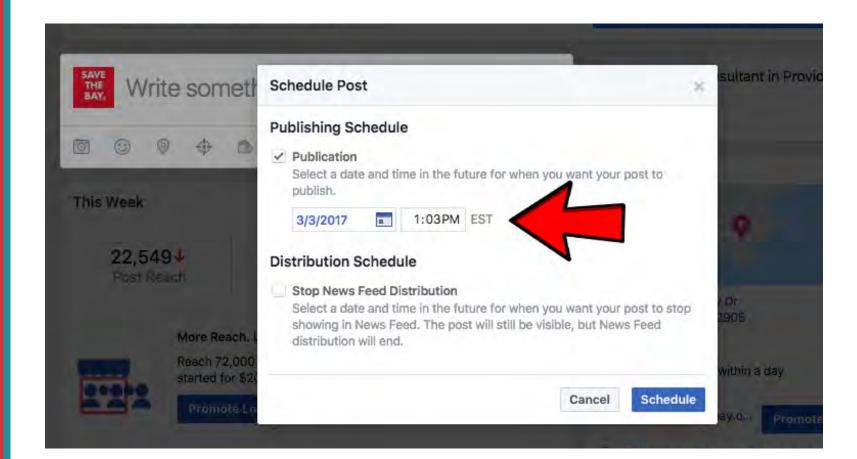


- Plan posts for the week
- Schedule posts ahead of time

#2019LWS NARRAGANSETT BAY SAVE THE BAY 50

10 Minutes: Schedule Posts Ahead of Time

Set your desired post date and time. Then click "Schedule."



- Plan posts for the week
- Schedule posts ahead of time
- Free tools

#2019LWS NARRAGANSETT BAY SAVE THE BAY 50

And what about Twitter and Instagram?

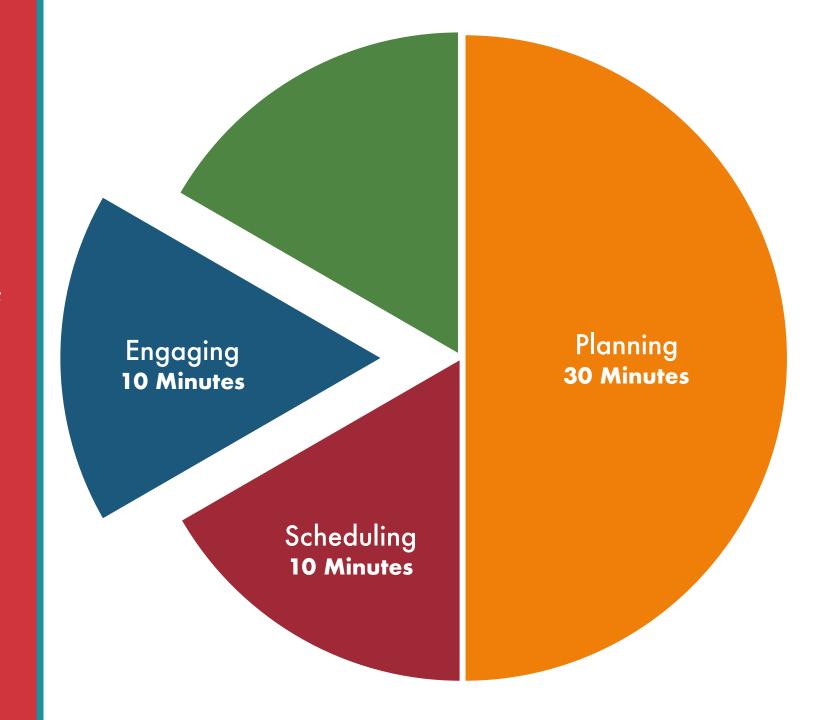






- Plan posts for the week
- Schedule posts ahead of time
- Monitor & Engage

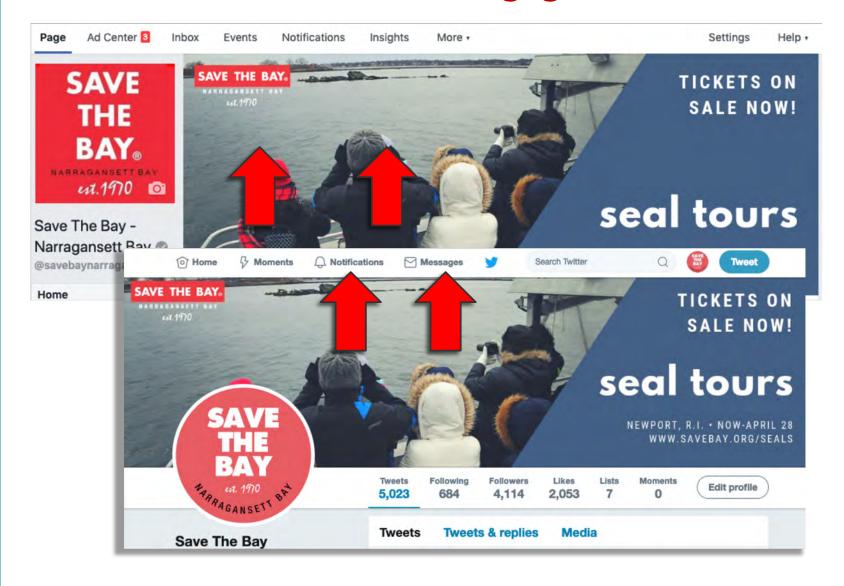




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#2019LWS NARRAGANSETT BAY SAVE THE BAY 50

Monitor & Engage

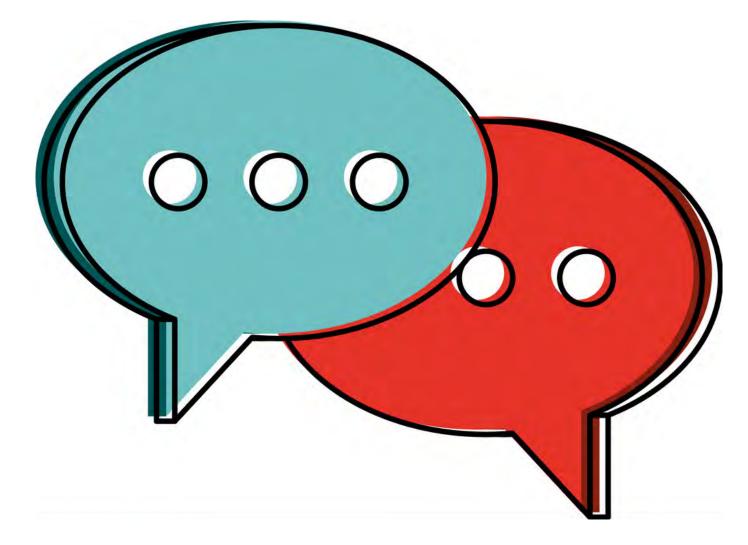


- Plan posts for the week
- Schedule posts ahead of time
- Monitor & Engage

#2019LWS



Monitor & Engage



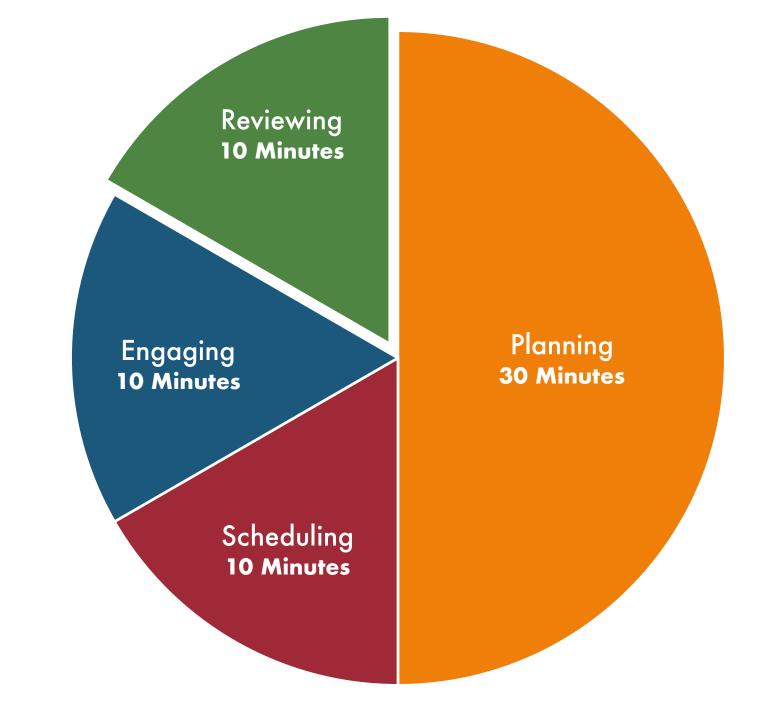
- Plan posts for the week
- Schedule posts ahead of time
- Monitor & Engage
- Review & Assess

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NARRAGANSETT BAY

SAVE THE BAY

50



Review & Assess

One Hour a Week

- Plan posts for the week
- Schedule posts ahead of time
- Monitor & Engage
- Review & Assess

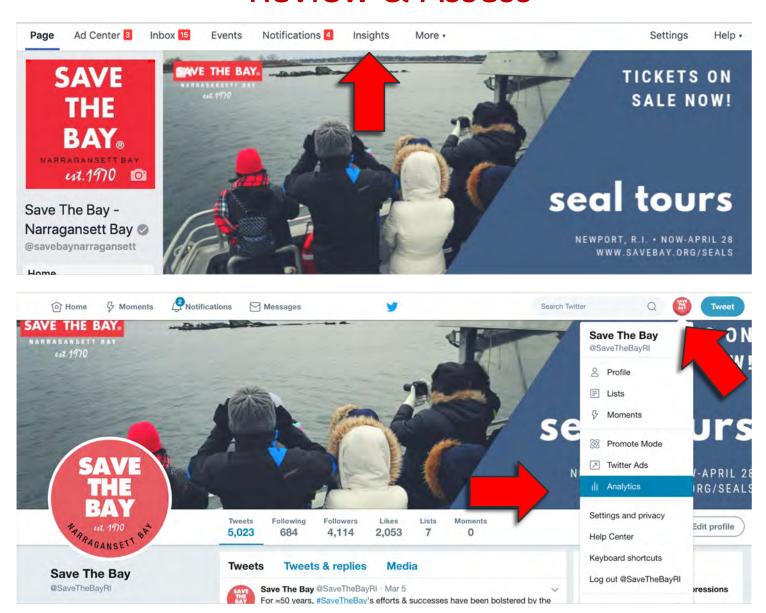
#2019LWS NARRAGANSETT BAY SAVE THE BAY 50



- Plan posts for the week
- Schedule posts ahead of time
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- Review & Assess

#2019LWS NARRAGANSETT BAY SAVE THE BAY 500

Review & Assess

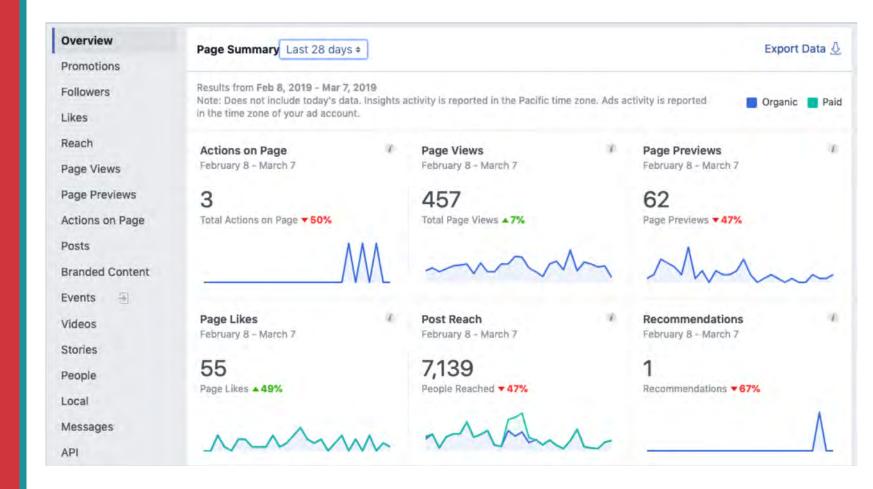


- Plan posts for the week
- Schedule posts ahead of time
- Monitor & Engage
- Review & Assess

#2019LWS



Review & Assess



Best Practices



Best Practices

- Consistency
- Timely response
- Work smarter, not harder
- Tag/mention people and partners
- Follow & engage with influencers
- Grammar, spelling, accuracy, etc.



Questions?

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